FACT SHEET

Zero Balance Commission for SYSPRO

The Zero Balance Commission Report facilitates the calculation of sales commissions based on invoices paid in full. Salesperson(s) are linked to Accounts Payable suppliers, enabling the system to automatically generate the payment of these commissions.

The benefits of Zero Balance Commission

- Visibility of potential commission for the period
- Visibility of earned commission based on paid invoices
- Calculation of final commission payable at period end
- Automatically posts commission vouchers to Accounts Payable
- Salespeople set up as AP vendors for payment
- Processes split commissions as defined against the order

Zero Balance Commission features

- Pay commission on receipt of payment, rather than at the time of sale
- Easily view potential commission throughout the period
- Optionally view a single, multiple or all salespeople
- Reprint prior periods' information
- Commission payments automatically generated

Integration with SYSPRO

- Integrates with Sales Orders, Sales Analysis and Accounts Payable modules

Audit Trails and Reporting

- Accrual Report shows potential commission
- Preliminary Report shows earned commission
- Final Report shows actual calculated commission

Prepared : 8/27/14 09:20 The OUTDOORS Company Page: 1
Version : 7.0.030 Accrual Commission Statement for period 5/2013
Branch : MAIN AR BRANCH Salesperson : 100 - BROOKER SALES

Date	Customer	Invoice number	Invoice amount	Customer P/O number	Ord type	Merchandise amount	Commissionable sales	Commission amount
3/10/14	000000000000001 ALPHA COMPANY	000000000000225	611.91			585.00	585.00	58.50
		Customer Total :	611.91			585.00	585.00	58.50
2/12/14	000000000000007 Dusty Wonder Colors	000000000000223	610.00			610.00	610.00	61.00
		Customer Total :	610.00			610.00	610.00	61.00
		Salesperson Total :	1,221.91			1,195.00	1,195.00	119.50

SYSPRO™

www.syspro.com

Please contact your local SYSPRO office as this module may not be available in your region
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